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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Segment | Category |  | suv Small | suv small | suv Small | suv Small | suv Small | suv Small | suv Small | suv Small | suv Small | suv small | suv Small | suv Small | suv small |
| Total RRP | List Price (incl Relev Options \& Rebates) |  | \$21,990 | \$22,790 | \$23,990 | \$26,500 | \$24,990 | \$26,190 | \$28,490 | \$26,990 | \$28,990 | \$31,490 | \$42,900 | 542,900 | \$51,600 |
| On Road Cost | On Road Price (estimated) |  | \$24,809 | \$25,639 | \$26,834 | \$29,501 | \$27,912 | \$29,201 | \$31,674 | \$30,057 | \$32,214 | \$34,948 | \$47,497 | \$47,510 | \$57,220 |
| Retained Value | Trade in Value ater 5 years |  | \$8,466 | \$7,407 | 58,756 | \$9,938 | \$9,121 | 59,297 | \$10,684 | \$9,581 | \$11,886 | \$12,124 | \$18,018 | \$18,018 | \$22,188 |
| Depreciation | Depreciation | \$/week | \$52.01 | \$59.17 | \$58.59 | 563.70 | 561.03 | \$64.97 | \$68.49 | \$66.96 | 565.79 | \$74.49 | \$95.70 | 595.70 | \$113.12 |
| Loan Interest Repayment | Interest | \$/week | \$20.19 | \$20.01 | \$20.93 | 522.99 | \$21.76 | \$22.76 | \$24.67 | \$23.42 | \$25.09 | \$27.20 | \$34.29 | \$34.29 | 541.27 |
| On Roads, Insurance, Licence \& Club Membership + Registration | On Roads, Stamp, Reg, Insurance, Club Mem. | \$/week | \$34.60 | \$37.39 | \$33.58 | \$35.19 | \$38.78 | \$40.74 | \$40.49 | \$41.44 | \$41.19 | 45.71 | 544.86 | 542.55 | 549.31 |
|  | Total Standing Costs | \$/week | S106.81 | S116.57 | \$113.10 | \$121.88 | S121.57 | S128.47 | \$133.65 | \$131.82 | \$132.06 | \$147.39 | S174.84 | S172.55 | S203.70 |
| Total Fuel Cost | Fuel | \$/week | 22.03 | 23.48 | 21.67 | 21.22 | 23.84 | 28.53 | 24.92 | 26.73 | 25.28 | 28.68 | 22.79 | 22.39 | 3.97 |
| Tyre Cost | Tyres | \$/week | 2.18 | 2.18 | 2.68 | 2.36 | 2.36 | 3.62 | 3.08 | 7.61 | 2.73 | 2.92 | 3.61 | 3.99 | 2.73 |
| Servicing | Servicing | \$/week | 24.64 | 14.63 | 19.56 | 17.58 | 19.95 | 16.11 | 17.98 | 17.54 | 28.78 | 24.93 | 28.71 | 34.71 | 28.27 |
|  | Total Running Costs | \$/week | 48.85 | 40.28 | 43.91 | 41.15 | 46.15 | 48.26 | 45.98 | 51.88 | 56.79 | 56.52 | 55.10 | 61.09 | 54.96 |
|  | Annual Cost (\$) | Total \$ | \$8,094.18 | \$8,156.15 | 58,164.85 | 58,477.67 | 58,721.63 | \$9,189.92 | \$9,340.91 | \$9,551.94 | \$9,820.27 | \$10,603.65 | \$11,957.31 | \$12,149.42 | \$13,450.33 |
| Total Operating Costs | Total Costs (5 years) | Total $\$$ | \$40,470.91 | \$40,780.74 | \$40,824.24 | \$42,388.37 | \$43,608.16 | \$45,999.62 | \$46,704.55 | \$47,759.70 | \$49,101.34 | \$53,018.25 | , 786.57 | \$66,747.08 | 567,251.63 |
| Average clkm | Total Cosis cents $/ \mathrm{km}$ | cents $/ \mathrm{km}$ | 53.96 | 54.37 | 54.43 | 56.52 | 58.14 | 61.27 | 62.27 | 63.68 | 65.47 | 70.69 | 79.72 | 81.00 | 89.67 |
| Average S/week | Total Costs $\mathrm{s} /$ week | \$/week | S155.66 | \$156.85 | S157.02 | S163.03 | S167.72 | 5176.73 | \$179.63 | 5183.69 |  |  | S229.95 | 233.64 | S258.66 |

