|  | $\begin{aligned} & \frac{0}{0} \\ & 0.0 \\ & \hline 0 \\ & \hline \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Segment | Category |  | SUV ALL TERRAIN | SUV ALL TERRAIN | SUV ALL TERRAIN | SUV ALL TERRAIN | SUV ALL TERRAIN | SUV ALL TERRAIN | SUV ALL TERRAIN | SUV ALL TERRAIN | SUV ALL TERRAIN | SUV ALL TERRAIN | SUV ALL TERRAIN |
| RRP | List Price |  | \$44,590 | \$44,990 | \$46,000 | \$47,990 | \$55,190 | \$52,500 | \$53,990 | \$62,990 | \$57,500 | \$83,200 | \$88,300 |
| On Road Cost | On Road Price (estimated) |  | \$49,617 | \$49,898 | \$50,796 | \$53,015 | \$61,078 | \$58,426 | \$59,581 | \$69,575 | \$63,751 | \$91,099 | \$96,530 |
| Retained Value | Trade in Value after 5 years |  | \$19,620 | \$17,546 | \$18,860 | \$18,716 | \$26,491 | \$21,000 | \$20,516 | \$30,235 | \$24,150 | \$42,432 | \$45,033 |
| Depreciation | Depreciation | \$/week | \$96.04 | \$105.55 | \$104.38 | \$112.59 | \$110.38 | \$121.15 | \$128.75 | \$125.98 | \$128.27 | \$156.80 | \$166.41 |
| Loan Interest Repayment | Interest | \$/week | \$31.77 | \$31.95 | \$32.52 | \$33.93 | \$39.07 | \$37.38 | \$38.11 | \$44.48 | \$40.77 | \$58.18 | \$61.64 |
| On Roads, Insurance, Licence \& Club Membership + | On Roads, Stamp, Reg, Insurance, Club Mem. | \$/week | \$46.51 | \$46.91 | \$45.49 | \$48.12 | \$50.24 | \$54.91 | \$49.36 | \$54.49 | \$56.24 | \$62.13 | \$64.08 |
|  | Total Standing Costs | \$/week | \$174.32 | \$184.41 | \$182.40 | \$194.64 | \$199.69 | \$213.44 | \$216.22 | \$224.94 | \$225.27 | \$277.11 | \$292.13 |
| Total Fuel Cost | Fuel | \$/week | 30.09 | 28.34 | 27.99 | 30.09 | 29.74 | 34.87 | 31.49 | 27.99 | 26.24 | 42.61 | 33.24 |
| Tyre Cost | Tyres | \$/week | 3.49 | 4.77 | 4.40 | 6.01 | 4.35 | 4.40 | 4.40 | 3.49 | 4.40 | 6.03 | 6.03 |
| Servicing | Servicing | \$/week | 22.65 | 14.67 | 19.65 | 19.35 | 20.31 | 20.95 | 23.17 | 23.35 | 27.31 | 23.57 | 26.23 |
|  | Total Running Costs | \$/week | 56.22 | 47.78 | 52.03 | 55.44 | 54.39 | 60.22 | 59.05 | 54.82 | 57.95 | 72.22 | 65.50 |
|  | Annual Cost (\$) | Total \$ | \$11,988.32 | \$12,073.97 | \$12,190.37 | \$13,004.38 | \$13,212.09 | \$14,230.66 | \$14,314.17 | \$14,547.95 | \$14,727.67 | \$18,165.03 | \$18,596.88 |
| Total Operating Costs | Total Costs (5 years) | Total \$ | \$59,941.60 | \$60,369.83 | \$60,951.83 | \$65,021.92 | \$66,060.47 | \$71,153.29 | \$71,570.85 | \$72,739.77 | \$73,638.37 | \$90,825.16 | \$92,984.39 |
| Average c/km | Total Costs cents / km | cents/ km | 99.90 | 100.62 | 101.59 | 108.37 | 110.10 | 118.59 | 119.28 | 121.23 | 122.73 | 151.38 | 154.97 |
| Average $\$ /$ week | Total Costs \$ / week | \$/ week | \$230.54 | \$232.19 | \$234.43 | \$250.08 | \$254.08 | \$273.67 | \$275.27 | \$279.77 | \$283.22 | \$349.33 | \$357.63 |

