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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Segment | Category |  | SMALL | SMALL | SMALL | SMALL | SMALL | SMALL | SMALL | SMALL | SMALL | SMALL | SMALL | SMALL | SMALL | SMALL |
| RRP | List Price |  | \＄23，790 | \＄22，490 | \＄22，390 | \＄23，390 | \＄26，090 | \＄21，000 | \＄22，890 | \＄25，990 | \＄23，490 | \＄25，990 | \＄27，790 | \＄25，990 | \＄39，990 | \＄40，700 |
| On Road Cost | On Road Price（estimated） |  | \＄21，990 | \＄25，159 | \＄25，272 | \＄26，280 | \＄29，097 | \＄23，659 | \＄26，202 | \＄29，044 | \＄26，627 | \＄29，212 | \＄31，519 | \＄28，990 | \＄45，647 | \＄46，235 |
| Retained Value | Trade in Value after 5 years |  | \＄9，040 | \＄8，771 | \＄8，956 | \＄9，590 | \＄10，958 | \＄7，770 | \＄9，156 | \＄10，136 | \＄8，926 | \＄10，656 | \＄11，672 | \＄10，136 | \＄17，596 | \＄17，908 |
| Depreciation | Depreciation | \＄／week | \＄56．73 | \＄52．77 | \＄51．67 | \＄53．08 | \＄58．20 | \＄50．88 | \＄52．82 | \＄60．98 | \＄56．01 | \＄58．98 | \＄61．99 | \＄60．98 | \＄86．13 | \＄87．66 |
| Loan Interest Repayment | Interest | \＄／week | \＄17．32 | \＄17．57 | \＄17．65 | \＄18．34 | \＄20．29 | \＄18．62 | \＄18．29 | \＄20．25 | \＄18．58 | \＄20．37 | \＄21．96 | \＄20．22 | \＄29．24 | \＄29．62 |
| On Roads，Insurance，Licence \＆ Club Membership＋ | On Roads，Stamp，Reg，Insurance，Club Mem． | \＄／week | \＄18．64 | \＄30．59 | \＄31．94 | \＄31．03 | \＄31．48 | \＄34．99 | \＄37．18 | \＄32．77 | \＄37．30 | \＄34．07 | \＄36．37 | \＄36．75 | \＄45．99 | \＄45．61 |
|  | Total Standing Costs | \＄／week | \＄92．69 | \＄100．93 | \＄101．25 | \＄102．45 | \＄109．97 | \＄104．49 | \＄108．29 | \＄114．00 | \＄111．89 | \＄113．41 | \＄120．32 | \＄117．95 | \＄161．36 | \＄162．88 |
| Total Fuel Cost | Fuel | \＄／week | 23.53 | 20.22 | 20.35 | 23.53 | 16.44 | 23.53 | 20.99 | 20.35 | 20.99 | 19.72 | 18.83 | 23.53 | 18.13 | 17.43 |
| Tyre Cost | Tyres | \＄／week | 2.12 | 2.55 | 2.46 | 3.50 | 3.50 | 1.94 | 4.00 | 1.94 | 2.12 | 1.94 | 2.12 | 3.50 | 2.17 | 3.25 |
| Servicing | Servicing | \＄／week | 13.70 | 14.28 | 14.55 | 12.18 | 13.33 | 14.42 | 17.52 | 14.80 | 17.77 | 19.22 | 16.75 | 15.32 | 17.55 | 18.16 |
|  | Total Running Costs | \＄／week | 39.34 | 37.05 | 37.37 | 39.21 | 33.27 | 39.89 | 42.51 | 37.09 | 40.87 | 40.87 | 37.70 | 42.35 | 37.85 | 38.85 |
|  | Annual Cost（\＄） | Total \＄ | \＄6，865．85 | \＄7，174．93 | \＄7，208．19 | \＄7，366．08 | \＄7，448．48 | \＄7，508．15 | \＄7，841．70 | \＄7，856．51 | \＄7，943．82 | \＄8，022．71 | \＄8，217．02 | \＄8，335．31 | \＄10，359．02 | \＄10，490．00 |
| Total Operating Costs | Total Costs（5 years） | Total \＄ | \＄34，329．23 | \＄35，874．65 | \＄36，040．94 | \＄36，830．42 | \＄37，242．41 | \＄37，540．73 | \＄39，208．49 | \＄39，282．56 | \＄39，719．12 | \＄40，113．54 | \＄41，085．11 | \＄41，676．54 | \＄51，795．09 | \＄52，450．02 |
| Average cikm | Total Costs cents／km | cents／km | 57.22 | 59.79 | 60.07 | 61.38 | 62.07 | 62.57 | 65.35 | 65.47 | 66.20 | 66.86 | 68.48 | 69.46 | 86.33 | 87.42 |
| Average $\$ /$ week | Total Costs \＄／week | \＄／week | \＄132．04 | \＄137．98 | \＄138．62 | \＄141．66 | \＄143．24 | \＄144．39 | \＄150．80 | \＄151．09 | \＄152．77 | \＄154．28 | \＄158．02 | \＄160．29 | \＄199．21 | \＄201．73 |

