|  | $\begin{aligned} & \frac{0}{0} \\ & \stackrel{0}{c} \\ & \stackrel{\rightharpoonup}{5} \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sogment | Category |  | $\begin{aligned} & \text { SUVU } \\ & \text { SMALL } \end{aligned}$ | $\begin{aligned} & \text { SUVV } \\ & \text { SMALL } \end{aligned}$ | $\begin{aligned} & \text { SUV } \\ & \text { SMALL } \end{aligned}$ | $\begin{gathered} \text { SUOV } \\ \text { SMALL } \end{gathered}$ | $\begin{aligned} & \hline \text { SUV } \\ & \text { SMALL } \end{aligned}$ | $\begin{aligned} & \text { SUV } \\ & \text { SMALL } \end{aligned}$ | $\begin{aligned} & \text { SUVV } \\ & \text { SMALL } \end{aligned}$ | $\begin{aligned} & \text { SUVV } \\ & \text { SMALL } \end{aligned}$ | $\begin{gathered} \text { SUV } \\ \text { SMALL } \end{gathered}$ | $\begin{aligned} & \text { SUVV } \\ & \text { SMALL } \end{aligned}$ | $\begin{aligned} & \text { SUVU } \\ & \text { SMALL } \end{aligned}$ | $\begin{aligned} & \text { SUUV } \\ & \text { SMALL } \end{aligned}$ | $\begin{aligned} & \hline \text { SUV } \\ & \text { SMALL } \end{aligned}$ | $\begin{aligned} & \begin{array}{l} \text { SUV } \\ \text { SMALL } \end{array} \end{aligned}$ | $\begin{aligned} & \text { SUV } \\ & \text { SMALL } \end{aligned}$ | $\begin{aligned} & \text { SUUV } \\ & \text { SMALL } \end{aligned}$ | $\begin{aligned} & \text { sUV } \\ & \text { SMALL } \end{aligned}$ |
| RRP | List Price |  | \$25,500 | \$24,990 | \$26,200 | \$25,490 | \$25,990 | \$28,600 | \$26,490 | \$28,990 | \$28,280 | \$27,990 | \$28,990 | \$31,990 | \$41,950 | \$43,400 | \$45,900 | \$46,900 | \$44,990 |
| On Road Cost | On Road Price (estimated) |  | \$28,467 | \$27,943 | \$29,436 | \$28,288 | \$28,822 | \$32,010 | \$29,328 | \$32,437 | \$31,879 | \$30,990 | \$32,452 | \$35,287 | \$47,628 | \$49,249 | \$52,259 | \$53,388 | \$51,030 |
| Retained Value | Trade in Value after 5 years |  | \$9,690 | \$9,246 | \$10,480 | \$9,686 | \$10,396 | \$11,440 | \$8,477 | \$10,436 | \$11,312 | \$10,076 | \$11,886 | \$11,836 | \$17,619 | \$18,228 | \$20,196 | \$20,636 | \$18,896 |
| Depreciation | Depreciation | \$/week | \$60.81 | \$60.55 | \$60.46 | \$60.78 | \$59.98 | \$66.00 | \$69.28 | \$71.36 | \$65.26 | \$68.90 | \$65.79 | \$77.51 | \$93.58 | \$96.82 | \$98.86 | \$101.02 | \$100.36 |
| Loan Interest Repayment | Interest | \$/week | \$19.85 | \$19.49 | \$20.52 | \$19.73 | \$20.10 | \$22.30 | \$20.45 | \$22.60 | \$22.21 | \$21.60 | \$22.61 | \$24.56 | \$30.50 | \$31.53 | \$33.45 | \$34.17 | \$32.67 |
| On Roads, Insurance, Licence \& Club Membership + Registration | On Roads, Stamp, Reg, Insurance, Club Mem. | \$/week | \$36.99 | \$36.46 | \$34.89 | \$31.74 | \$36.26 | \$35.79 | \$35.35 | \$38.25 | \$40.04 | \$39.40 | \$34.59 | \$40.28 | \$45.52 | \$46.34 | \$47.62 | \$48.55 | . 55 |
|  | Total Standing Costs | \$/week | \$117.65 | \$116.50 | \$115.87 | \$112.26 | \$116.33 | \$124.09 | \$125.08 | \$132.21 | \$127.51 | \$129.89 | \$122.99 | \$142.36 | \$169.60 | \$174.69 | \$179.93 | \$183.73 | \$185.58 |
| Total Fuel Cost | Fuel | \$/week | 22.90 | 20.99 | 20.03 | 19.72 | 21.94 | 17.84 | 21.31 | 21.94 | 22.58 | 24.17 | 37.43 | 23.21 | 18.48 | 20.57 | 18.83 | 20.92 | 25.11 |
| Tyre Cost | Tyres | \$/week | 1.94 | 2.96 | 2.35 | 2.92 | 2.43 | 2.35 | 3.21 | 3.21 | 4.21 | 5.67 | 3.21 | 4.19 | 3.87 | 3.22 | 3.87 | 3.87 | 4.50 |
| Servicing | Servicing | \$/week | 12.66 | 14.77 | 18.58 | 23.09 | 19.44 | 19.31 | 14.29 | 13.69 | 17.52 | 15.34 | 13.51 | 16.80 | 20.27 | 19.89 | 18.03 | 19.52 | 24.98 |
|  | Total Running Costs | \$/week | 37.49 | 38.72 | 40.97 | 45.73 | 43.82 | 39.50 | 38.81 | 38.84 | 44.31 | 45.18 | 54.15 | 44.20 | 42.62 | 43.69 | 40.73 | 44.31 | 54.58 |
|  | Annual Cost (\$) | Total \$ | \$8,067.40 | \$8,071.68 | \$8,155.88 | \$8,215.10 | \$8,327.94 | \$8,506.63 | \$8,522.04 | \$8,894.81 | \$8,934.55 | \$9,103.91 | \$9,211.22 | \$9,701.00 | \$11,035.73 | \$11,355.96 | \$11,474.47 | \$11,858.28 | \$12,488.24 |
| Total Operating Costs | Total Costs ( 5 years) | Total \$ | \$40,336.99 | \$40,358.38 | \$40,779.39 | \$41,075.50 | \$41,639.70 | \$42,533.17 | \$42,610.19 | \$44,474.04 | \$44,672.74 | \$45,519.53 | \$46,056.12 | \$48,505.00 | \$55,178.65 | \$56,779.79 | \$57,372.35 | \$59,291.38 | \$62,441.19 |
| Average c/km | Total Costs cents/ km | cents/km | 67.23 | 67.26 | 67.97 | 68.46 | 69.40 | 70.89 | 71.02 | 74.12 | 74.45 | 75.87 | 76.76 | 80.84 | 91.96 | 94.63 | 95.62 | 98.8 | 104.07 |
| Average Sweek | Total Costs \$ / week | \$/week | \$155.14 | \$155.22 | \$156.84 | \$157.98 | \$160.15 | \$163.59 | \$163.89 | \$171.05 | \$171.82 | \$175.08 | \$177.14 | \$186.56 | \$212.23 | \$218.38 | \$220.66 | \$228.04 | \$240.16 |

