|  |  | $\begin{aligned} & \frac{0}{0} \\ & \frac{0}{C} \\ & \hline \end{aligned}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Segment | Category |  |  | PEOPLE MOVER | PEOPLE MOVER | PEOPLE MOVER | PEOPLE MOVER | PEOPLE MOVER |
| RRP | List Price |  |  | \$37,990 | \$43,990 | \$42,490 | \$45,490 | \$52,990 |
| On Road Cost | On Road Price (estimated) |  |  | \$42,041 | \$48,699 | \$47,073 | \$50,630 | \$59,283 |
| Retained Value | Trade in Value after 5 years |  |  | \$14,816 | \$16,716 | \$16,146 | \$16,376 | \$21,726 |
| Depreciation | Depreciation |  | \$ / week | \$89.13 | \$104.90 | \$101.32 | \$111.98 | \$120.25 |
| Loan Interest Repayment | Interest |  | \$ / week | \$29.23 | \$31.18 | \$30.15 | \$32.41 | \$37.92 |
| On Roads, Insurance, Licence \& Club Membership + | On Roads, Stamp, Reg, Insurance, Club Mem. |  | \$ / week | \$42.20 | \$47.43 | \$46.16 | \$47.87 | \$52.66 |
|  | Total Standing Costs |  | \$ / week | \$160.56 | \$183.52 | \$177.63 | \$192.26 | \$210.83 |
| Total Fuel Cost | Fuel |  | \$ / week | 24.17 | 30.79 | 36.89 | 28.30 | 26.94 |
| Tyre Cost | Tyres |  | \$ / week | 2.38 | 2.21 | 3.81 | 4.39 | 4.44 |
| Servicing | Servicing |  | \$ / week | 19.62 | 15.09 | 16.48 | 19.93 | 22.90 |
|  | Total Running Costs |  | \$ / week | 46.17 | 48.09 | 57.18 | 52.62 | 54.28 |
|  | Annual Cost (\$) |  | Total \$ | \$10,749.81 | \$12,043.29 | \$12,210.08 | \$12,733.65 | \$13,785.87 |
| Total Operating Costs | Total Costs (5 years) |  | Total \$ | \$53,749.03 | \$60,216.47 | \$61,050.39 | \$63,668.23 | \$68,929.35 |
| Average c/km | Total Costs cents / km |  | cents / km | 89.58 | 100.36 | 101.75 | 106.11 | 114.88 |
| Average \$/week | Total Costs \$ / week |  | \$ / week | \$206.73 | \$231.60 | \$234.81 | \$244.88 | \$265.11 |

