|  | $\begin{aligned} & \frac{0}{0} \\ & \frac{0}{0} \\ & > \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Segment | Category |  | 4WD UTE | 4WD UTE | 4WD UTE | 4WD UTE | 4WD UTE | 4WD UTE | 4WD UTE | 4WD UTE | 4WD UTE |
| RRP | List Price |  | \$39,990 | \$47,190 | \$46,700 | \$48,640 | \$49,690 | \$50,090 | \$47,340 | \$47,590 | \$67,740 |
| On Road Cost | On Road Price (estimated) |  | \$44,041 | \$52,079 | \$51,796 | \$54,163 | \$55,343 | \$55,616 | \$52,667 | \$53,329 | \$74,604 |
| Retained Value | Trade in Value after 5 years |  | \$13,997 | \$20,764 | \$16,812 | \$20,429 | \$19,876 | \$21,038 | \$18,463 | \$17,132 | \$27,096 |
| Depreciation | Depreciation | \$/week | \$99.98 | \$101.64 | \$114.95 | \$108.50 | \$114.67 | \$111.74 | \$111.07 | \$117.14 | \$156.32 |
| Loan Interest Repayment | Interest | \$/week | \$30.61 | \$33.34 | \$33.16 | \$34.66 | \$35.42 | \$35.59 | \$33.71 | \$34.13 | \$47.68 |
| On Roads, Insurance, Licence \& Club Membership + | On Roads, Stamp, Reg, Insurance, Club Mem. | \$/week | \$41.53 | \$47.02 | \$48.47 | \$49.45 | \$49.16 | \$50.22 | \$47.58 | \$51.33 | \$57.06 |
|  | Total Standing Costs | \$ / week | \$172.12 | \$181.99 | \$196.58 | \$192.62 | \$199.24 | \$197.55 | \$192.36 | \$202.60 | \$261.06 |
| Total Fuel Cost | Fuel | \$ / week | 26.59 | 30.09 | 26.94 | 29.74 | 24.49 | 30.44 | 34.98 | 29.04 | 37.43 |
| Tyre Cost | Tyres | \$/week | 5.34 | 2.70 | 4.77 | 3.49 | 5.49 | 4.54 | 4.54 | 4.77 | 5.45 |
| Servicing | Servicing | \$/week | 19.43 | 20.07 | 14.67 | 22.76 | 19.49 | 19.02 | 21.09 | 19.42 | 29.28 |
|  | Total Running Costs | \$ / week | 51.36 | 52.85 | 46.38 | 55.98 | 49.47 | 54.00 | 60.61 | 53.23 | 72.16 |
|  | Annual Cost (\$) | Total \$ | \$11,620.84 | \$12,211.80 | \$12,633.90 | \$12,927.25 | \$12,933.40 | \$13,080.11 | \$13,154.38 | \$13,303.35 | \$17,327.93 |
| Total Operating Costs | Total Costs (5 years) | Total \$ | \$58,104.21 | \$61,059.02 | \$63,169.51 | \$64,636.26 | \$64,666.98 | \$65,400.53 | \$65,771.90 | \$66,516.75 | \$86,639.66 |
| Average c/km | Total Costs cents / km | cents / km | 96.84 | 101.77 | 105.28 | 107.73 | 107.78 | 109.00 | 109.62 | 110.86 | 144.40 |
| Average $\$ /$ week | Total Costs \$/ week | \$ / week | \$223.48 | \$234.84 | \$242.96 | \$248.60 | \$248.72 | \$251.54 | \$252.97 | \$255.83 | \$333.23 |

