|  | $\begin{aligned} & \frac{0}{0} \\ & \stackrel{0}{5} \\ & \stackrel{y}{5} \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Segment | Category |  | small | small | small | small | Small | small | small | small | small | small | small | small | small | Small | small | small | small |
| RRP | List Price |  | \$22,290 | \$22,390 | \$22,490 | \$22,490 | \$22,230 | \$25,950 | \$23,250 | \$21,000 | \$24,250 | \$24,390 | \$25,190 | \$26,490 | \$36,440 | \$39,990 | \$40,300 | \$38,700 | \$43,990 |
| On Road Cost | On Road Price (estimated) |  | \$19,990 | \$25,099 | \$25,157 | \$25,732 | \$25,216 | \$28,953 | \$26,141 | \$23,659 | \$27,169 | \$27,700 | \$27,884 | \$30,134 | \$40,442 | \$46,393 | \$45,996 | \$44,015 | \$49,652 |
| Retained Value | Trade in Value after 5 years |  | \$8,693 | \$9,180 | \$8,996 | \$8,996 | \$8,670 | \$10,640 | \$9,533 | \$7,770 | \$9,215 | \$8,780 | \$10,328 | \$11,126 | \$13,118 | \$17,596 | \$17,732 | \$14,706 | \$18,476 |
| Depreciation | Depreciation | \$/week | \$52.30 | \$50.81 | \$51.90 | \$51.90 | \$52.16 | \$58.89 | \$52. | \$50 | \$57.83 | \$60.04 | \$57.16 | \$59.09 | \$89.70 | \$86.13 | \$86.8 | \$92.28 | \$98.13 |
| Loan Interest Repayment | Interest | \$/week | \$15.77 | \$17.53 | \$17.57 | \$17.96 | \$17.61 | \$20.19 | \$18.25 | \$18.62 | \$18.96 | \$19.32 | \$19.45 | \$21.01 | \$28.13 | \$29.72 | \$29.46 | \$30.59 | \$31.79 |
| On Roads, Insurance, Licence \& Club Membership Registration | On Roads, Stamp, Reg, Insurance, Club Mem. | \$/week | \$16.91 | \$31.61 | \$31.42 | \$34.23 | \$32.38 | \$32.03 | \$35.23 | \$35.19 | \$36.63 | \$34.73 | \$34.78 | \$36.24 | \$37.70 | \$49.80 | \$47.7 | \$46.1 | \$48 |
|  | Total Standing Costs | \$/week | \$84.97 | \$99.95 | \$100.89 | \$104.09 | \$102.14 | \$111.11 | \$106.23 | \$104.70 | \$113.41 | \$114.09 | \$111.39 | \$116.34 | \$155.52 | \$165.64 | \$164.03 | \$168.99 | \$178.06 |
| Total Fuel Cost | Fuel | cents / km | 9.27 | 8.35 | 8.32 | 7.57 | 7.96 | 6.32 | 9.66 | 9.66 | 9.40 | 8.09 | 8.61 | 7.74 | 4.44 | 7.46 | 7.17 | 8.32 | 8.03 |
| Tyre Cost | Tyres | cents / /km | 1.13 | 1.52 | 1.79 | 1.27 | 1.13 | 1.13 | 1.13 | 1.27 | 1.13 | 1.27 | 1.47 | 1.13 | 0.95 | 1.80 | 1.79 | 1.79 | 1.79 |
| Servicing | Servicing | cents / km | 6.22 | 7.48 | 7.36 | 7.51 | 8.66 | 6.49 | 6.03 | 6.95 | 6.13 | 7.46 | 9.38 | 8.94 | 10.56 | 7.23 | 9.95 | 14.12 | 11.47 |
|  | Total Running Costs | cents/km | 16.62 | 17.35 | 17.46 | 16.35 | 17.75 | 13.94 | 16.82 | 17.88 | 16.66 | 16.83 | 19.46 | 17.81 | 15.95 | 16.49 | 18.91 | 24.22 | 21.29 |
|  | Annual Cost (\$) | Total \$ | \$6,413.08 | \$7,279.25 | \$7,341.73 | \$7,375.51 | \$7,441.72 | \$7,450.38 | \$7,542.38 | \$7,590.17 | \$7,896.83 | \$7,951.91 | \$8,127.50 | \$8,187.25 | \$10,001.30 | \$10,591.76 | \$10,798.26 | \$11,694.64 | \$11,813.99 |
| Total Operating Costs | Total Costs (5 years) | Total \$ | \$32,065.38 | \$36,396.24 | \$36,708.67 | \$36,877.57 | \$37,208.58 | \$37,251.89 | \$37,711.91 | \$37,950.83 | \$39,484.16 | \$39,759.55 | \$40,637.52 | \$40,936.25 | \$50,006.50 | \$52,958.78 | \$53,991.32 | \$58,473.19 | \$59,069.95 |
| Average ckm | Total Costs cents/ km | cents/km | 53.44 | 60.66 | 61.18 | 61.46 | 62.01 | 62.09 | 62.85 | 63.25 | 65.81 | 66.27 | 67.73 | 68.23 | 83.34 | 88.26 | 89.99 | 97.46 | 98.45 |
| Average 5 week | Total Costs \$ / week | \$/week | \$123.33 | \$139.99 | \$141.19 | \$141.84 | \$143.11 | \$143.28 | \$145.05 | \$145.96 | \$151.86 | \$152.92 | \$156.30 | \$157.45 | \$192.33 | \$203.69 | \$207.66 | \$224.90 | \$227.19 |

