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| Segment | Category |  |  | PEOPLE MOVER | PEOPLE MOVER | PEOPLE MOVER | PEOPLE MOVER |
| RRP | List Price |  |  | \$37,610 | \$40,790 | \$41,490 | \$45,490 |
| On Road Cost | On Road Price (estimated) |  |  | \$41,953 | \$44,975 | \$46,125 | \$50,761 |
| Retained Value | Trade in Value after 5 years |  |  | \$14,668 | \$15,500 | \$15,351 | \$16,376 |
| Depreciation | Depreciation |  | \$/week | \$88.24 | \$97.27 | \$100.53 | \$111.98 |
| Loan Interest Repayment | Interest |  | \$/week | \$31.47 | \$33.72 | \$32.05 | \$35.25 |
| On Roads, Insurance, Licence \& Club Membership + Registration | On Roads, Stamp, Reg, Insurance, Club Mem. |  | \$/week | \$51.17 | \$51.91 | \$53.45 | \$54.81 |
|  | Total Standing Costs |  | \$ / week | \$170.88 | \$182.89 | \$186.03 | \$202.04 |
| Total Fuel Cost | Fuel |  | \$/week | \$ 21.29 | 25.45 | \$ 32.50 | 24.93 |
| Tyre Cost | Tyres |  | \$/week | \$ 4.00 | \$ 2.10 | 2.82 | \$ 3.06 |
| Servicing | Servicing |  | \$/week | \$ 20.87 | \$ 16.26 | \$ 18.04 | \$ 22.36 |
|  | Total Running Costs |  | \$ / week | \$ 46.16 | \$ 43.81 | \$ 53.36 | \$ 50.35 |
|  | Annual Cost (\$) |  | Total \$ | \$11,285.90 | \$11,788.59 | \$12,448.26 | \$13,124.24 |
| Total Operating Costs | Total Costs (5 years) |  | Total \$ | \$56,429.52 | \$58,942.93 | \$62,241.28 | \$65,621.21 |
| Average c/km | Total Costs cents / km |  | cents / km | 94.05 | 98.24 | 103.74 | 109.37 |
| Average \$/week | Total Costs \$ / week |  | \$ / week | \$217.04 | \$226.70 | \$239.39 | \$252.39 |

